

Francesco Salustri

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APPOINTMENTS

2025 – present **Associate professor**
Dept. of Economics
Roma Tre University, Rome

2022 – present **Honorary lecturer**
Institute for Global Health
University College London, London

2024 – present **Associate researcher**
Institute for studies on the Mediterranean
National Research Council, Palermo

2022 – present **GLO Fellow**
Global Labor Organization, Essen

2020 – present **Research fellow**
UCL Centre for global health economics, London

2022 – 2025 **Assistant professor**
Dept. of Economics
Roma Tre University, Rome

2020 – 2022 **Lecturer**
University College London, London

2018 – 2020 **Senior Researcher**
University of Oxford, Oxford

2017 – 2018 **Postdoctoral Researcher**
University of Turin, Turin

2017 – 2018 **Temporary Lecturer**
University of Rome “Tor Vergata”, Rome

2016 **Research Assistant**
University of Turin & Collegio Carlo Alberto, Turin

2016 **Research Assistant**
The London School of Economics and Political Science, London

2016 **Graduate Teaching Assistant**
The School of Oriental and African Studies, London

EDUCATION

2014–2018 PhD in ECONOMIC THEORY AND INSTITUTIONS
University of Rome “Tor Vergata”, Rome

2013–2014 MRes in ECONOMIC THEORY AND ECONOMETRICS
Toulouse School of Economics, Toulouse

2012–2013 MSc in DEVELOPMENT ECONOMICS AND INTERNATIONAL COOPERATION
University of Rome “Tor Vergata”, Rome

2010–2012 MSc in MATHEMATICS
Roma Tre University, Rome

2006–2010 Bachelor in MATHEMATICS
Roma Tre University, Rome

Consulting and other experiences

World Bank, Italian Ministry for environment, OECD, UNIDO, NeXt, UK APPG Global health, ASviS, Fondazione Tor Vergata, Fondazione Masi, United health future, Coop, Bloomsbury Policy Lab.

RESEARCH INTERESTS

Behavioural economics, health economics, environmental economics, social responsibility.

TEACHING

- Microeconomics (SOAS, Tor Vergata, Oxford, UCL, Roma Tre)
- Behavioural economics (Oxford, Roma Tre)
- Econometrics (UCL)
- Quantitative methods (Tor Vergata, UCL)
- Industrial organisation (SOAS, Tor Vergata, Oxford)
- Game theory (Tor Vergata, Oxford, Roma Tre)
- Health economics (UCL)
- Development economics (Roma Tre)

EDITORIAL ACTIVITIES

Referee for (selected): Ambio, The B.E. Journal of Economic Analysis and Policy, BMC Public Health, BMC Research Notes, BMJ Open, BMJ Public Health, Economic Modelling, Economics and Human Biology, Environmental Research Letters, European Economic Review, European Journal of Comparative Economics, European Journal of Health Economics, European Sociological Review, Food Policy, Health Economics, Health Policy, Health Policy and Planning, International Journal of Environmental Research and Public Health, International Review of Economics, Journal of Sustainability Research, Oxford Bulletin of Economics and Statistics, Scientific Reports, SSM - Population Health, Management of Environmental Quality, Sustainability, UCL Open: Environment, World Development.

Editorial Board Member: Health Policy (2023 – present), BMC Research Notes (2021 – present), UCL Open Environment (2022 – present).

PUBLICATIONS

Published papers

- [1] Becchetti, L., Conzo, G., and [F. Salustri](#) (2025). What about the others? Conditional cooperation, climate change perception and ecological actions. *Ecological Economics*, 227, 108371. <https://doi.org/10.1016/j.ecolecon.2024.108371>
- [2] Becchetti, L., [F. Salustri](#), and N. Solferino (2024). The new industrial revolution: the optimal choice for flexible work companies. *Journal of Economic Interaction and Coordination*. <https://doi.org/10.1007/s11403-024-00418-y>
- [3] Poupakis, S. and [F. Salustri](#) (2024). Asynchronous fieldwork in cross-country surveys: an application to physical activity. *Empirical Economics* <https://doi.org/10.1007/s00181-024-02582-3>.
- [4] Quintieri, B., [F. Salustri](#), G. Stamato and S. Mandile (2023). Qualità istituzionale e produttività delle imprese. *Economia italiana*, 2, 5-14. <https://doi.org/10.57621/EI2023-02-S-02>
- [5] Beccari, G., L. Becchetti, G. Conzo, P. Conzo, D. De Santis, and [F. Salustri](#) (2023). The green lung. National parks and air quality in Italian municipalities. *Sustainability*, 15(10), 7802. <https://doi.org/10.3390/su15107802>.
- [6] Zhou, X., Y. Li, A. Correa, [F. Salustri](#), and J. Skordis (2023). The need for voices from the grassroots in China's public health system. *The Lancet Regional Health-Western Pacific*. <https://doi.org/10.1016/j.lanwpc.2023.100743>.
- [7] Becchetti, L., G. Conzo, P. Conzo, and [F. Salustri](#) (2022). Excess mortality and protected areas during the COVID-19 pandemic: Evidence from Italian municipalities. *Health Policy*, 126(12), 1269-1276. <https://doi.org/10.1016/j.healthpol.2022.10.005>
- [8] Corrado, G., Corrado, L., De Michele, G., and [F. Salustri](#) (2023). Are perceptions of corruption matching reality? Theory and evidence from microdata. *The British Journal of Criminology*, 63(3), 687-708. <https://doi.org/10.1093/bjc/azac025>
- [9] Beccari, G., L. Becchetti, G. Conzo, P. Conzo, D. De Santis, and [F. Salustri](#) (2022). Particulate matter and COVID-19 excess deaths: decomposing long-term exposure and short-term effects. *Ecological Economics*, 194, 107340. <https://doi.org/10.1016/j.ecolecon.2022.107340>
- [10] Arpino, B., P. Conzo, and [F. Salustri](#) (2022). I'm a survivor, keep on surviving: Early-life exposure to conflict and subjective survival probabilities in adult life. *Journal of Population Economics*, 35, 471-517. <https://doi.org/10.1007/s00148-021-00859-w>
- [11] Becchetti, L., G. Conzo, P. Conzo, and [F. Salustri](#) (2022). Understanding the Heterogeneity of Adverse COVID-19 Outcomes: The Role of Poor Quality of Air and Lockdown Decisions. *Journal of Environmental Management*, 305, 114316. <https://doi.org/10.1016/j.jenvman.2021.114316>
- [12] Palmer, T., C. Waliaula, [F. Salustri](#), G. Shannon, G. Grewal, W. Chelagat, H. Jennings, and J. Skordis (2022). Understanding the lived experience of children with type 1 diabetes in Kenya: using photovoice to extend qualitative insights. *Qualitative Health Research*, 32(1), 145-158. <https://doi.org/10.1177/10497323211049775>
- [13] Palmer, T., H. Jennings, [F. Salustri](#), G. Shannon, G. Grewal, W. Chelagat, M. Sarkar, N. Pelletier, H. Haghparsast-Bidgoli, and J. Skordis (2022). Improving access to diabetes care for children: an evaluation of the Changing diabetes in children project in Kenya and Bangladesh. *Pediatric Diabetes*, 23(1), 19-32. <https://doi.org/10.1111/pedi.13277>
- [14] Becchetti, L., F. Pisani, [F. Salustri](#), and L. Semplici (2022). The frontier of Social Impact Finance in the public sector: theory and two case studies. *Annals of Public and Cooperative Economics*. <https://doi.org/10.1111/apce.12357>
- [15] Becchetti, L., F.P. Candio, and [F. Salustri](#) (2021). Vaccine uptake and constrained decision making: the case of Covid-19. *Social Science and Medicine*, 289, 114410. <https://doi.org/10.1016/j.socscimed.2021.114410>

- [16] Allel, K., F. Salustri, H. Haghparsat-Bidgoli, and A. Kiadaliri (2021). The contributions of public health policies and healthcare quality to gender gap and country differences in life expectancy in the UK. *Population Health Metrics*, 19, 40. <https://doi.org/10.1186/s12963-021-00271-2>
- [17] Becchetti, L., M. Fiaschetti, and F. Salustri (2021). Let's buy sustainable! The impact of cash mobs on sustainable consumption: Experimental results. *Journal of Cleaner Production*, 317, 128419. <https://doi.org/10.1016/j.jclepro.2021.128419>
- [18] Becchetti, L., G. Beccari, G. Conzo, P. Conzo, and F. Salustri (2021). Air quality and COVID-19 adverse outcomes: Divergent views and experimental findings. *Environmental Research*, 193, 110556. <https://doi.org/10.1016/j.envres.2020.110556>
- [19] Becchetti, L., F. Salustri, and P. Scaramozzino (2020). Nudging and corporate environmental responsibility: A natural field experiment. *Food Policy*, 97, 101951. <https://doi.org/10.1016/j.foodpol.2020.101951>
- [20] Ferrari, L. and F. Salustri (2020). *The relationship between corruption and chronic diseases: Evidence from Europeans aged 50 years and older*. *International Journal of Public Health*, 65(3), 345-355. <https://doi.org/10.1007/s00038-020-01347-w>
- [21] Conzo, P. and F. Salustri (2019). A war is forever: The long-run effects of early exposure to World War II on trust. *European Economic Review*, 120, 103313. <https://doi.org/10.1016/j.euroecorev.2019.103313>
- [22] Becchetti, L., F. Salustri, and P. Scaramozzino (2019). Making information on CSR scores salient: A randomised field experiment. *Oxford Bulletin of Economics and Statistics*, 81(6), 1193-1213. <https://doi.org/10.1111/obes.12301>
- [23] Becchetti, L. and F. Salustri (2019). The vote with the wallet. Responsible Consumerism as a multiplayer prisoner's dilemma. *Sustainability*, 11(4), 1109. <https://doi.org/10.3390/su11041109>
- [24] Becchetti, L., V. Pelligra, and F. Salustri. The impact of redistribution mechanisms in the vote with the wallet game: experimental results. *Social Choice and Welfare*, 51(4), 595-619. <https://doi.org/10.1007/s00355-018-1130-8>
- [25] Becchetti, L., V. Pelligra, F. Salustri, and A. Vásquez (2018). Gender differences in socially responsible consumption. An experimental investigation. *Applied Economics*, 50(33), 3630-3643. <https://doi.org/10.1080/00036846.2018.1430341>
- [26] Salustri, F. (2017). Il consumo responsabile: una prospettiva percorribile. *Sindacalismo*, 33, 39-45.
- [27] Becchetti, L., P. Conzo, and F. Salustri (2017). The impact of health expenditure on the number of chronic diseases. *Health Policy*, 121(9), 955-962. <https://doi.org/10.1016/j.healthpol.2017.07.008>
- [28] Becchetti L., V. Pelligra, F. Salustri (2017). Testing for heterogeneity of preferences in randomized experiments: A satisfaction-based approach applied to multiplayer prisoners' dilemmas. *Applied Economics Letters*, 24(10), 722-726. <https://dx.doi.org/10.1080/13504851.2016.1223813>

Book chapters

- [29] Becchetti, L. and F. Salustri (2024). *Disegnare le comunità energetiche rinnovabili: il ruolo degli incentivi*. In: Energie di comunità. le comunità energetiche rinnovabili per un futuro sostenibile. Fondazione Giangiacomo Feltrinelli.
- [30] Abou-Jaoude, G., N. Batura, A. Correa Ossa, H. Haghparsat-Bidgoli, R. Leiva Granados, T. Palmer, S. Poupakis, F. Salustri, and J. Skordis (2023). *Economics of global health*. In: Raviglione, M.C., F. Tediosi, S. Villa, N. Casamitjana, A. Plasencia (eds.). "Global health essentials". Springer, Cham.
- [31] Becchetti, L. and F. Salustri (2023). *Climate responsibility, eco-anxiety, and perception about governments*. In: Koundouri, P., Anquetil-Deck, C., Becchetti, L., Berthet, E., Borghesi, S., Cavalli, L., Chioatto, E., Cruickshank, E., Devves, S., Dibattista, I., Giovannini, E., Halkos, G., Hansmeyer, C., Landis, C., Mazzarano, M., Papa, C., Patel, K., Plataniotis, A., Salustri, F., and Tiwari, M.M. (2023). Transforming Our World: Interdisciplinary Insights on the Sustainable Development Goals. SDSN European Green Deal Senior Working Group.
- [32] Salustri, F. (2022). *Barriere economiche e culturali per una salute globale*. In: Alleanza Italiana per lo Sviluppo Sostenibile. "Salute globale e determinanti sociali, ambientali ed economici", Quaderni dell'Asvis, 6.
- [33] Becchetti L., T. Palmer, and F. Salustri (2022). *COVID-19 and environment*. In: Zimmermann K.F. (eds). "Handbook of Labor, Human Resources and Population Economics". Springer, Cham. https://doi.org/10.1007/978-3-319-57365-6_363-1
- [34] Salustri, F. (2021). *Adesivi ambientali nella pubblica amministrazione*. In Becchetti, L. and G.A. Forte (eds). "Il libro bianco della transizione ecologica", 83-90, Rubettino editore.
- [35] Becchetti, L., V. Ficari, and F. Salustri (2021). *La fiscalità dei premi di produzione per la transizione ecologica (green job bonus e premi per l'impresa e datore di lavoro)*. In Becchetti, L. and G.A. Forte (eds). "Il libro bianco della transizione ecologica", 35-50, Rubettino editore.
- [36] Becchetti, L. e F. Salustri (2017). *Il voto col portafoglio*. In Cogliati Dezza V. (a cura di), "Alla scoperta della green society", 171-177, Edizioni Ambiente.

Reports

- [37] GRINS Foundation. *Guidelines for energy and composting communities, and sustainable business models*. 2023. <https://grins.it/output/guidelines-energy-and-composting-communities-and-sustainable-business-models>
- [38] UN Sustainable Development Solutions Network. *Transforming Our World: Interdisciplinary Insights on the Sustainable Development Goals*. 2023. <https://sdsn.eu/sdsn-senior-working-group-third-report-2023/>
- [39] Bloomsbury Policy Lab. *Efficiency Analysis to Optimise Delivery of Integrated, People-Centred Health Services in Senegal*. December 2023.
- [40] Fondazione Tor Vergata. *Il mercato mondiale delle terre rare tra problemi di approvvigionamento e opportunità di circolarità*. May 2023. <https://fondazionetorvergata.it/materie-prime/>.
- [41] All-Party Parliamentary Group on Global Health: Probable Futures and Radical Possibilities – an exploration of the future roles of health workers globally; London, 19 July 2022; <https://globalhealth.inparliament.uk/>
- [42] United Health Future. *The health case for fossil fuel taxes*. September 2021. <https://uhf.ch/wp-content/uploads/2021/11/UHF-policy-brief-FF-taxes.pdf>
- [43] Fondazione Economia Tor Vergata. *L'innovazione nel governo della cronicità*. June 2020.
- [44] Unicoop Firenze. *L'impatto dell'informazione sulla responsabilità sociale ed ambientale delle imprese sulle scelte dei consumatori: due esperimenti di campo condotti nei supermercati Unicoop*. April 2018.
- [45] Fondazione Economia Tor Vergata. *Il costo delle terapie innovative*. February 2017.

Working papers

- [46] Pietrobelli, C. and F. Salustri (2025). *Políticas de Desarrollo Productivo para la competitividad y el crecimiento económico e inclusivo de Centroamérica*. Policy Brief, Inter-american Development Bank.
- [47] Harmes-Liedtke, U., C. Pietrobelli, A. Ramkissoo, and F. Salustri (2024). *A quantitative approach to WI Ecosystems: evidence from country-level comparisons*.
- [48] Haghparast Bidgoli, H. et al. (2024). *Developing and piloting mHealth messages to prevent childhood unintentional injuries in rural Bangladesh*.
- [49] Badiglio, S., L. Becchetti, F. Salustri, and L. Seta (2024). *Social attitudes, positive behaviour, and giving: evidence from children at school*.
- [50] Smith, J.B.E., F. Salustri, and Forbes, J.F. (2023). Mapping from stroke handicap scales to the EQ-5D under uncertainty: A Bayesian adjustment for confounding approach.
- [51] Becchetti, L., Lubicz, C., and F. Salustri (2023). *Climate change, altitude, and subjective wellbeing: An investigation on agricultural farmers in poor or emerging countries*.
- [52] Candio, P. and F. Salustri (2023). *Physical activity and health inequality in the UK*.
- [53] Salustri, F. and Smith, J.B.E. (2023). Ambiguity attitudes: the role of sociodemographic characteristics and the impact of Covid-19.
- [54] La Torre, M., F. Salustri, J.D. Salazar-Zapata, and L Semplici (2021). *A model on sustainable public expenditure*.
- [55] Becchetti, L. and F. Salustri (2015). *The political economy of the vote with the wallet*. AICCON Working Papers 146-2016, Associazione Italiana per la Cultura della Cooperazione e del Non Profit.